

PREDICTORS OF EXECUTIVE SUCCESS

by Beth Armknecht Miller



Predicting your success lies within your emotional intelligence more than your knowledge and skills.

What predicts an executive's success? Once again it is the soft skills that win out, with self-awareness being one of the most important, according to Cornell's School of Industrial and Labor Relations.

So if self-awareness is so important for leadership success, how do you know if you are self-aware? Here are some questions to help you self-assess:

On a scale of 1-10, 1 being never and 10 being always:

STATEMENT	RATING
When you receive criticism you evaluate and consider the criticism before responding to the person	
When you receive ongoing criticism of a behavior, you create and implement a plan to improve	
You welcome the opportunity to be assessed by tools such as Myers Briggs and DISC	
When you receive results from tools like Myers Briggs and DISC, you agree with at least 90% of the assessment results	
How often do you keep challenging your self-limiting beliefs?	
When you are stressed, how often are you aware of the triggers creating the stress?	
When you are fully engaged at work, how often do you understand what elements are creating your engagement?	
TOTAL SCORE	

Predictors of Executive Success

*Total
Score*

SELF-RATING INTERPERTATION

70-63

You are self-aware and open for both self-discovery and taking action on improving. You are a great candidate for executive coaching.

62-56

You have the potential to learn more about yourself through assessments including a 360 feedback as well as executive coaching.

56-49

You may have been bypassed for recent promotions and/or feel stuck in your position, time to look in the mirror, take a few assessments, ask for honest feedback without becoming defensive, and create a plan to improve.

< 49

You have severely limited your opportunities for advancement due to your unwillingness to listen to feedback and self-reflect. You may have difficulty working in a team.

Beth Armknecht Miller's passion for learning, and dedication to helping others, are strands woven throughout her distinguished career, which continue to guide her work with Executive Velocity, a top talent and leadership development advisory firm.

To Your Leadership Success



Beth Armknecht Miller



<http://executive-velocity.com>



beth.miller@executive-velocity.com



678.579.9191

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Beth A Miller

beth.miller@executive-velocity.com

